

“All a client wants, is to trust in us doing everything for his success”

(Alexander Reiter, Founder and Managing Director, HSH+S)

#### The Search for Professionals

Security - our mission is to offer you that. We are fast and determined in the search for extraordinary managerial staff. We expect three characteristics from our candidates: experience, motivation and entrepreneurial spirit.

The selection of a suitable manager, whether you are the owner, a member of the supervisory or advisory board or a superior must be done with caution and is also always a "gut decision". The search for and development of high performers for key positions is very challenging for a company. The positive result is a guarantee for competitive advantages and is of vital importance for the future of your company.

Good candidates are demanding nowadays, all the more so when you expect high loyalty, reliability and readiness to take responsibility. The research and activation themselves are increasingly time consuming; the number of contacts necessary to achieve a good selection of candidates is growing. Not only the sensitive direct search but also the professional overall approach and structured judgement are becoming more time consuming.

Since 1994 we have been finding high achievers and talented people for producing companies and for management positions, especially in sales and engineering. We handle each search personally, all over the world. A deep understanding of our customer's business and needs is very important to us.

If desired we advise you beyond the direct search: in addition to the search for talent in the Executive Search sector, we support you both with compensation and contractual concepts and with succession planning.

We regard ourselves as reputable partners of integrity and advise you on equal terms and openly.

To find good candidates it is necessary to promote in the interests of the client. We don't persuade, we show opportunities. We therefore develop strategies.

Test us. Trust us.

*Effective managers live in the present – but concentrate on the future*

*(James L. Hayes)*